

810 Harrow Road, Wembley, Middlesex, HAO 3EL

Services and Terms of Business

Who are we?

Juran Thevasagayam *T/A* Glenmore Finance is an Appointed Representative of Connect IFA Ltd who are mortgage and insurance advisers authorised and regulated by the FCA (Financial Conduct Authority), registration number 441505. You can check this and our own company's details on the FCA's website www.fca.org.uk/register or by contacting the FCA on 0800 111 6768.

We will look at the majority of the lenders available to us in the market place to find you the most competitive and suitable Buy to Let Mortgage, Commercial and Development finance and Bridging finance. In addition, we have access to a range of Insurers so we can advise and assist you with property insurance so that you have peace of mind that you are covered.

We can also refer you to other parts of our group who can help you with a wide range of other mortgages and insurance, including Residential Mortgages, Life and Critical Illness and Income Protection.

Services and fees

Mortgage - Initial evaluation stage: No charge

- We will consider your financial circumstances and requirements then provide you with information on the most competitive lenders and product options suited to you for your property purchase;
- We will provide you with an illustration to outline in writing all the features and costs associated with any mortgage we recommend;
- We will arrange an initial decision in principle with the recommended lender. This means the lender confirms they are willing to lend subject to receipt of a satisfactory valuation and supporting application documentation;
- If required, we will make a recommendation to you of a competitive solicitor to facilitate the legal work required for your property purchase

Mortgage - Application processing stage: No charge

- On receipt of your application fee we will start the process by completing the application form and putting it together with any other documentation required by the lender and then submit to them on your behalf;
- This fee is non-refundable post application submission;
- We will communicate to you in a timely fashion any supporting information the lender requires in conjunction with your application;
- We will check documentation you supply is consistent with the expectations and requirements of the lender;
- We will ensure the lender application is monitored and is progressing, for example checking that valuations are instructed and lenders are working within their published timescales;
- We will update you fully on the progress of the application until the lender issues the formal mortgage offer.

Mortgage - Offer stage: 1.5% of the loan of amount

- We will check the mortgage offer to ensure it is correct. At this point our offer fee, for successfully securing you the lender offer, becomes payable;
- We will assist you if required with meeting any offer conditions such as arranging property insurance;

- We will liaise with your legal representative to ensure they have received a copy of the offer and assist them where needed;
- We will liaise with the lender if any offer amendments are needed, for example if there is a change to the purchase price or mortgage amount required;
- We will continue to monitor and assist with your application until your purchase is successfully completed

Insurance – Advising and Arranging: No charge

• We do not charge a fee for advising and arranging insurance policies. We will receive commission from the Insurer we place your business with.

Terms and conditions

Instruction to proceed

Please sign this document to confirm you would like to proceed with our services. Where we recommend a product from a lender who wishes to deal directly with you or you chose yourself to deal directly with a lender we have recommended, our fees as detailed on page one and page two still apply. Where speed is required, we will consider accepting your verbal instructions to proceed and in this circumstance you understand that instructing us to proceed is your acceptance of these terms and conditions.

Data Protection

We will store and use any personal information about you to fulfil your instructions and in accordance with the Data Protection Act 1998 ("the Act"). This information may be made available to certain third parties such as regulatory authorities and our auditors who may also be bound by the Act. If you have been introduced to us by a third party, we will keep private from the third party all personal information, although we may provide to them updates on the progress of your application unless you specifically request us not to.

Following completion of your mortgage and/or setting up an insurance policy on your behalf, we will keep in contact with you by any appropriate means to review your arrangements and keep you informed of any products or services that may be of interest to you. Please tick here if you do <u>not</u> require this service:

Restrictions and Legal Jurisdiction

Please be aware that the FCA does not regulate most Buy to Let, Commercial and Overseas Mortgages or development finance and bridging finance. Where they do fall under regulation we will notify you of that fact. We are committed however to providing the same high standards even when dealing with your requirements for non-regulated products. This agreement will be governed by and construed in accordance with the laws of England and Wales and any dispute will be subject to the exclusive jurisdiction of the courts of England and Wales.

Payment of fees

The payment of the Fee will be payable on the date of drawdown of the loan to Juran Thevasagayam t/a Glenmore Finance. Payment can be made by BACS payment to Account Number: 61454536 and Sort Code 403913 or by cheque payable to Juran Thevasagayam.

We reserve the right to charge interest at the rate of 8% per annum for any amounts due to us which remain unpaid after the due date.

What to do if you have a complaint

If you wish to register a complaint, please write to: 39 Station Lane, Hornchurch, RM12 6JL or call: 01708 676133. If we cannot settle your complaint you may be entitled to refer it to the Financial Ombudsman Service.

Are we covered by the Financial Services Compensation Scheme (FSCS)

We are covered by the FSCS. You may be entitled to compensation from the scheme if we cannot meet our obligations. Insurance advising and arranging is covered for 90% of the claim, without any upper limit. Regulated Mortgage advising and arranging is covered up to a maximum limit of £50,000.

DECLARATION

I/we understand and agree to the terms and conditions and information outlined in this document and I/we wish to proceed with instructing Juran Thevasagayam *T/A* Glenmore Finance to assist me/us with my/our mortgage or loan and/or insurance requirements.

I/We accept that failure to disclose accurate information relevant to this mortgage application may result in the lender declining the application. I/we understand that when Juran Thevasagayam T/A Glenmore Finance approach a lender on my behalf for an application or a decision in principle that the lender may undertake a credit search. I/we agree and understand that the credit search will be performed to determine my/our credit worthiness for any loan and that the details of this search will form a permanent part of my/or credit record. I/we also understand that repeated searches of this nature can have an adverse effect on my/our credit record.

I/we give our authority for Juran Thevasagayam *T/A* Glenmore Finance to provide progress updates to the person or company that introduced us to Juran Thevasagayam *T/A* Glenmore Finance where applicable or to the Estate/Property Agent who is selling the property.

If for any reason our fee is not paid before completion of the loan, I/we give my/our irrevocable authority for our solicitor to deduct the fee from the completion funds and forward this directly to Juran Thevasagayam T/A Glenmore Finance

I/we understand as part of the underwriting process, the mortgage or loan provider and/or Connect IFA Ltd and or Juran Thevasagayam *T/A* Glenmore Finance may need to contact third party institutions such as your current or previous employers, mortgage providers, accountants, banks and the Inland Revenue to confirm the completeness and accuracy of any information supplied in relation to my/our mortgage application. I/we understand and authorise such enquiries.

In respect of the completion fee payable for mortgage advice as detailed in this document, I/we give my/our authority for the payment to be made to Juran Thevasagayam *T/A* Glenmore Finance by our solicitor from the completion funds. I/we understand the fees once paid are not refundable.

Applicants name	Signature	Date